# The Practical Guide to Offshore Investments 2021 - 2022

Co-sponsored by: Discovery Paul Roper Cobus Kruger Peter O'Halloran

# The Guide in Context

The South African offshore investment landscape has been characterised by numerous developments and uncertainties over the past few years.

In this 330-plus page edition of 2021 – 2022, we address those transformations and put into perspective the impacts of past and new financial regulations, as well as tax and exchange control frameworks.

The guide also provides insight on how to use current offshore structures. It addresses misunderstandings and confusion, and unpacks emerging and existing market trends — revealing the true value of offshore investment.

The past two decades have been characterised by a steady increase in measures designed to create greater transparency. This is not just transparency of individuals and families but also transparency of jurisdictions.

The international planning landscape has changed to such an extent that the decision where to live and where to do business and invest, may have serious consequences for the family or individual involved.

Knowledge of the Offshore landscape, together with careful planning in advance are absolute essentials.

This up-to-date, purposeful and comprehensive publication is essential to anyone who is invested offshore or who has aspirations to do so.

The Practical Guide to Offshore Investments is a valuable tool in any financial advisor's armoury!

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#### **Peter O'Halloran**

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Peter has many years of experience in cross border tax consultanting to SME's, His estate planning skills have proved to be of value to high net worh individuals and business owners, as do his expertise in tax and civil litigation.

#### **Cobus Kruger**

Cobus holds a B.com (Law), a MBA, an Investment Management Certificate from the CFA Institute. In addition, he completed executive programmes focused on Artificial Intelligence from MIT and Applied Data Science from Columbia University. He is a member of STEP (Society of Trust and Estate Practitioners). RE 1 and RE 5.

Cobus has 25 years' experience in financial services, primarily focused on the international investment market. Before joining Citadel Wealth Management, he had various roles including Head: Discovery Invest International, CEO of Sanlam Global Investment Solution and Head of Product & Investments at Glacier International. Other previous roles have been largely concentrated on developing products, legal structuring and investment management for Old Mutual International, New Star Asset Management, TriAlpha Investment Advisors Limited & the Stonehage Fleming Group.

The Practical Guide For ealthy Families And Family

## Other Publications by some of the Authors:

Offshore Options (1999) — Paul Roper

The Financial Advisers Handbook (1999, 2000, 2001, 2002) — Paul Roper, Ian Chambers

Offshore Pitfalls (2000) - Paul Roper, Julian Ware

Offshore Opportunities and Pitfalls (2001) — Paul Roper, Julian Ware

Offshore Insight (2001) - Paul Roper, Julian Ware

*The Practical Guide to Offshore Investments (2000–2007)* **Paul Roper,** Nico Kruger, André de Kock Heinrich Odendaal co-author in 2002 - 2003

Buitelandse Beleggings – 'n Praktiese Handleiding (translation) (2001–2002) Paul Roper, Nico Kruger, André de Kock, Heinrich Odendaal co-author in 2002

*The Practical Guide to Offshore Financial Centres (2003)* **Paul Roper**, Heinrich Odendaal, Grant Roberts, Corneel Pelser

*The Practical Guide to Retirement Funds and Retirement Planning (2005)* **Paul Roper**, Nico Kruger, André de Kock, Nicky Dewar

The Practical Guide for Wealthy Families and Family Offices (2020/2021) Paul Roper, Roelf Odendaal, Heinrich Odendaal

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